



Product Manager (Traffic Management, Telecom)

Enea Openwave provides Mobile Operators with 5G-ready products for the mobile core. Our Traffic Management Solutions alleviate RAN congestion, accelerate video delivery, and maximize subscriber QoE. Our 5G Core Solutions provide a common data layer to unify subscriber data. Enea Openwave has deployed its solutions in 8 out of the 10 largest multi-territory mobile operator groups in the world. The Company is based in Sweden with Global presence and main offices in major Americas, EMEA and APAC locations.

Position Summary

To strengthen our Product Management Team, we are looking for a Product Manager for our market leader 4G and 5G Traffic Management portfolio (former Openwave portfolio). You will join a team of highly skilled professionals driving and executing the strategy of Enea in the Mobile Operator and Service Provider market.

Location: We offer both office-based and remote positions in Europe (preferably in UK, Spain, Sweden, Croatia or Austria) or India (preferably Pune)

Reporting to: Director of Product Management

Job Responsibilities

- Work closely with Engineering, acting as the Product Owner, identifying product requirements and driving them to execution
- Work closely with Sales to support customer meetings and presentations
- Work closely with Product Marketing to support press releases, marketing campaigns, though leadership events and collateral
- Become the subject matter expert and Product Management liaison for Enea's TCP acceleration, mobile video optimization, 4G/5G RAN congestion management, DPI, content filtering and load balancer products
- Help develop the portfolio positioning, strategy and roadmap, balancing tactical and strategic priorities
- Help define the product pricing strategy
- Stay up to date with competitive and market landscape, identifying market opportunities
- Manage the product backlog priorities
- Produce and maintain inbound and outbound product positioning collateral and documentation (product description documents, datasheets, e-briefs, etc)

Essential Criteria

Education

- Bachelor/Master's degree in Computer Science, Telecommunications Engineering or equivalent

Work Experience

- 5+ years industry experience in the mobile packet core (4G, 5G)
- 1+ year experience in a Product Management role, or 3+ year experience in a senior technical sales, services or engineering role
- Experience working with Mobile Operators
- Demonstrated experience in carrier-grade Traffic Management solutions (TCP Acceleration, video optimization, encrypted traffic management, DPI, parental control, security, etc)
- Experience leading or influencing SW development processes following Agile methodologies

Technical Knowledge

- Proven domain competence in the 4G and 5G packet core and mobile access network (LTE and 5G NR), including good understanding of S-GW, P-GW, PCRF/PCEF, SMF, PCF and UPF network functions
- Strong knowledge of TCP/IP, UDP, HTTP, QUIC, DNS and encryption protocols (TLS 1.3, etc)
- Strong knowledge of the Over-The-Top (OTT) video technologies (Adaptive Bitrate Video, Progressive Download, etc)
- Strong networking and routing skills
- Technical background in machine learning, NFV/cloud and containers
- Understanding of the 3GPP, IETF, IEEE standards

Soft Skills

- Good ability to capture market requirements, determine tactical and strategic relevance and translate into technical requirements
- Strong communication and presentation skills, both written and verbal to convey in the right level of detail depending on the audience; experience presenting to senior/executive management
- Strong attention to detail, time management and project management
- Strong business, financial, organizational and product marketing planning skills
- Good ability and willingness to learn fast and apply new technologies. Strong understanding of market cycles and tactics
- Experience creating inbound and outbound hi-quality presentations and writing technical and market documents
- Good ability to develop positive and effective relationships with customers, analysts, peers, internal clients and analysts
- Good ability to lead, influence and direct cross-functional teams
- Strong analytical, modelling and problem-solving capabilities. Affinity for data-driven and goal-oriented decision making
- Outstanding interpersonal abilities
- Fluent in English (both orally and in writing), other languages will be valued

Benefits

- Competitive salary will be offered commensurate with skills and experience
- Additional Company benefits will vary depending on Enea compensation policy for the candidate's location
- Flexible work schedule and working from home policy

Please apply by sending an up-to-date CV, detailing how you meet the essential criteria for this role, to: info.owmobility@openwave.com